



It Comes With RE/MAX[®] Right Choice



This is what's going on in Connecticut.

January Results

	NEW LISTINGS	PENDING	CLOSED	MEDIAN PRICE
Fairfield County	(22.1%)	52%	37.7%	22.2%
New Haven	(15.1%)	41%	36.3%	18.7%
Hartford County	(30.18%)	5.9%	9.9%	16.9%



Fairfield and New Haven Counties | Year-to-Date, Year-Over-Year Real Estate Sales in CT
52 Housing Markets in 30 Towns | 1/1/2021-1/31/2021

Summary by Real Estate Market

	Median Sales Price				# Units Sold		
	Up	Down	Unchanged		Up	Down	Unchanged
SF	27	2	1		21	6	3
CN	10	7	0		11	5	1
MU	3	0	0		2	1	0

Data Compiled from SmartMLS as of 1.31.2021

Hartford, Middlesex and Tolland Counties | Year-to-Date, Year-Over-Year Real Estate Sales in CT
38 Housing Markets in 14 Towns | 1/1/2021-1/31/2021

Summary by Real Estate Market

	Median Sales Price				# Units Sold		
	Up	Down	Unchanged		Up	Down	Unchanged
SF	11	3	0		10	4	0
CN	0	12	2		0	12	2
MU	3	2	2		4	3	3



MLS Today

TOWN	SINGLE FAMILY	CONDOMINIUM	MULTI-FAMILY
Berlin	14	12	4
Bethel	19	14	5
Bridgeport	66	69	98
Glastonbury	41	2	0
Hebron	15	4	0
Manchester	30	3	11
Milford	45	17	2
Monroe	11	2	0
Newtown	31	5	2
Shelton	26	14	4
South Windsor	13	5	0
Stratford	34	19	13
Trumbull	22	0	0



Workman Success Velocity Training

RE/MAX INTEGRA
VELOCITY
— TRAINING —

SLAM
Seller Listing Agent Mastery
Course

BAM
Buyer Agent Mastery
Course

AMP
Admin Mastery Program
Course

RAMP
Rising Agent Mastery Program
Course

Main course
SLAM - Seller Listing Agent Ma...
Our Seller Listing Agent Mastery Program is designed to help you...

Main course
BAM - Buyer Agent Mastery
The Ultimate Interactive Training Program that Turns Average Agents...

Main course
AMP - Admin Mastery Program
Veri Workman, the best coach in the agent training business has just...

Main course
RAMP - Rising Agent Mastery P...
Our Rising Agent Mastery Program is designed to provide a balanced...

Velocity training is the foundational modules separate from the 120 day Listing Challenge.

Here is the link if you haven't yet registered.

https://velocityus.knowledgelink.tv/register/Trumbull_remax_right_choice_real_estate

Link can be found in email you received yesterday.



Concluding Thoughts

**You don't have to be great to start, but
you have to start to be great.**

~ Joe

Sabah

SUCCESS IS A JOURNEY,
NOT A DESTINATION

