



Pre-Listing Questionnaire

Name: \_\_\_\_\_

Address/City/State/Zip: \_\_\_\_\_

Home Phone: \_\_\_\_\_ Office: \_\_\_\_\_ Cell: \_\_\_\_\_

Email \_\_\_\_\_

Is this your principal residence? \_\_\_\_\_

Are you planning to stay in the area? \_\_\_\_\_

If not, what is your time frame for being in your new location? \_\_\_\_\_

Can I send a referral to that city for you? \_\_\_\_\_

Please tell me a little about your home:

# Bedrooms: \_\_\_\_\_ # Full Baths: \_\_\_\_\_ #Half Baths: \_\_\_\_\_

# Car Garage: \_\_\_\_\_ Fireplace/location: \_\_\_\_\_

Basement: \_\_\_\_\_ Walkout?: \_\_\_\_\_ Finished: \_\_\_\_\_

Formal Dining: \_\_\_\_\_ Family Room: \_\_\_\_\_

Age of Home: \_\_\_\_\_ Sq. Ft.: \_\_\_\_\_ Central Air? \_\_\_\_\_

Heat: G E Dryer: G E Utility Rm Location: \_\_\_\_\_

Exterior: (circle one) All Brick Partial Brick Perm. Siding

School District: \_\_\_\_\_

Other:

\_\_\_\_\_

Do you have a price in mind? \_\_\_\_\_ What would that be? \_\_\_\_\_

Are you going to interview any other Realtor? Y N (if yes) Who are you talking to?

How did you hear about me/us? \_\_\_\_\_

My first appointment will only take 10-15 minutes. What would be a good time for me

to come by and take a tour of your home? Date: \_\_\_\_\_ Time: \_\_\_\_\_

Great, now if I can go ahead and set a time to go over the marketing analysis and

complete the listing. When would be good? Date: \_\_\_\_\_ Time: \_\_\_\_\_

May I have directions to your home?

\_\_\_\_\_